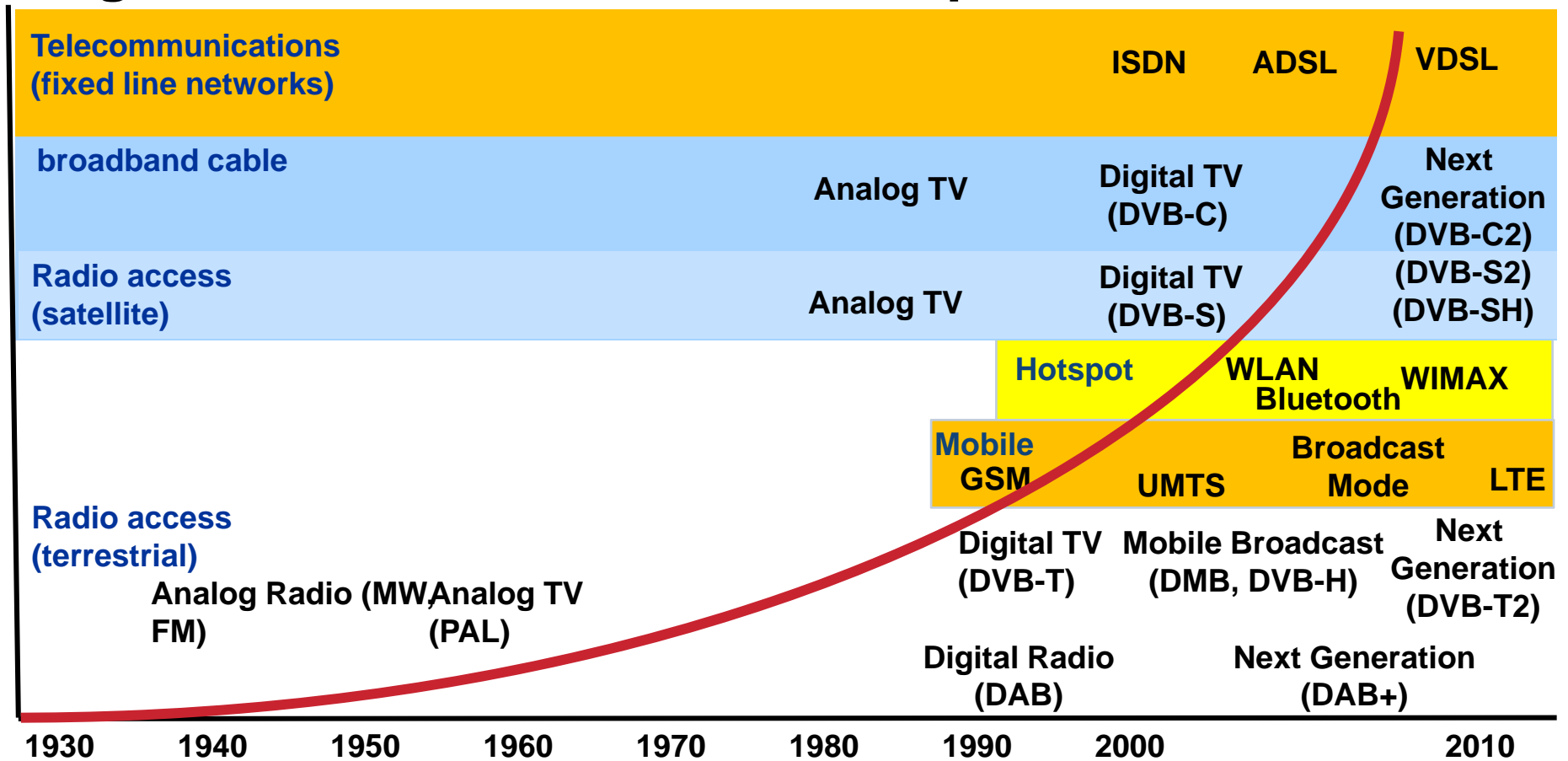




Service and technology neutrality - universal service obligations

Jochen Mezger
General Manager
Program Distribution

Digital Distribution Links in Europe



Source: EBU

European Commission – Telco package

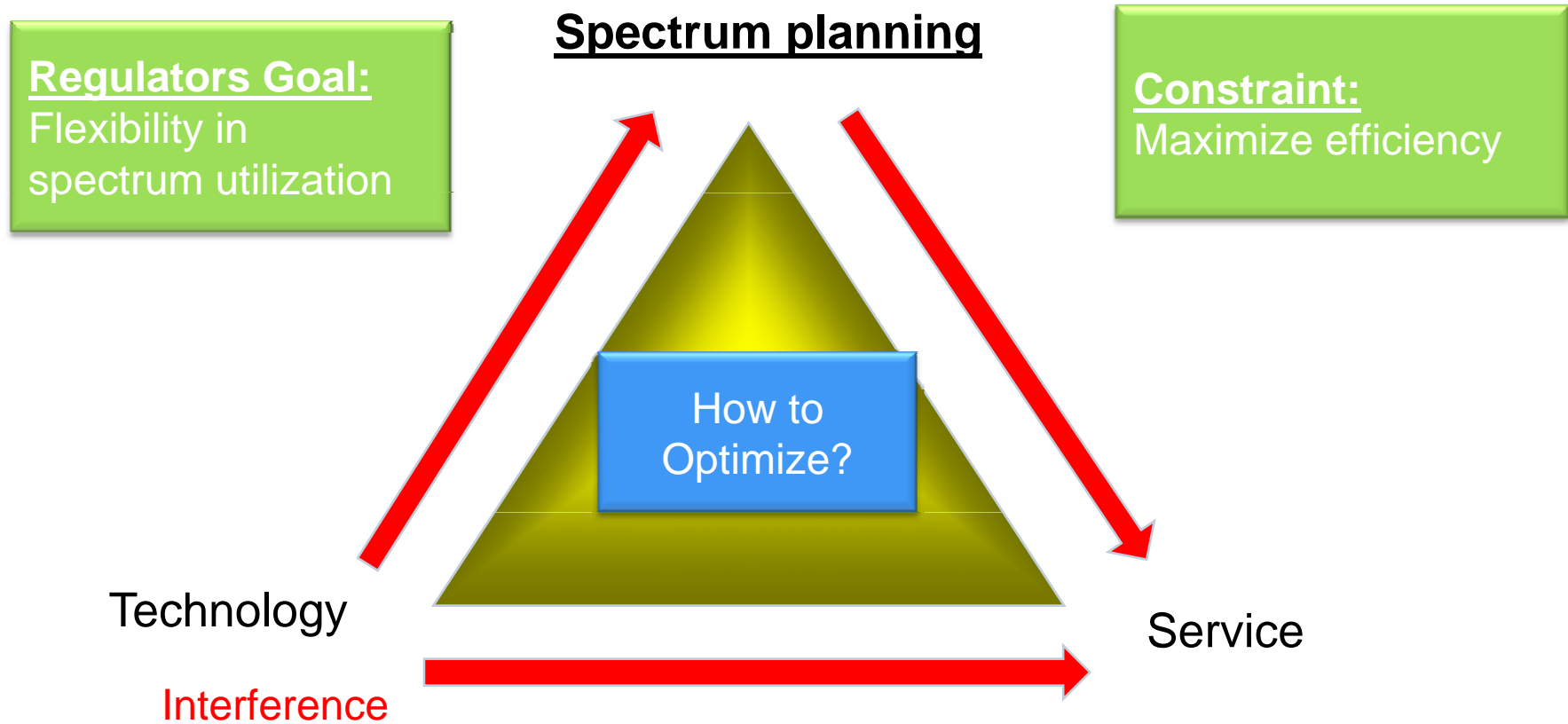
Goals of EC:

- **Service neutrality**
- **Technology neutrality**

EC:

- National administrations not able to evaluate market realities due to
 - Speed of development
 - complexity
- DVB-H is the best technology !

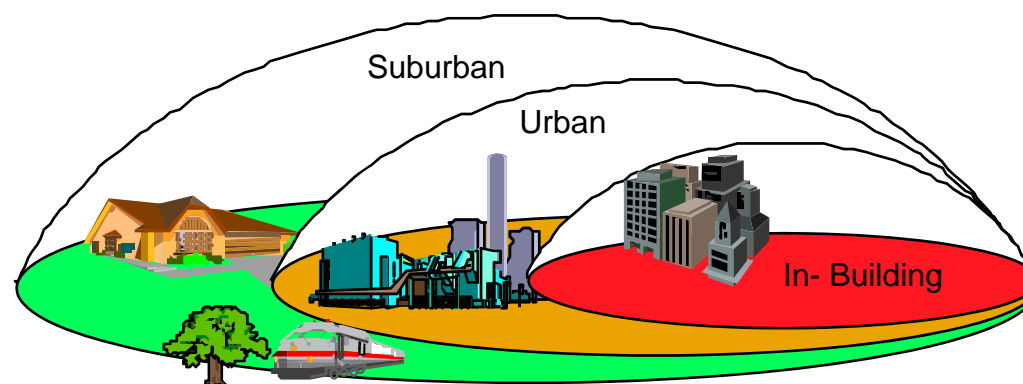
Which spectrum, technology and service to choose?



Some thoughts about services and economics

Answer needed for

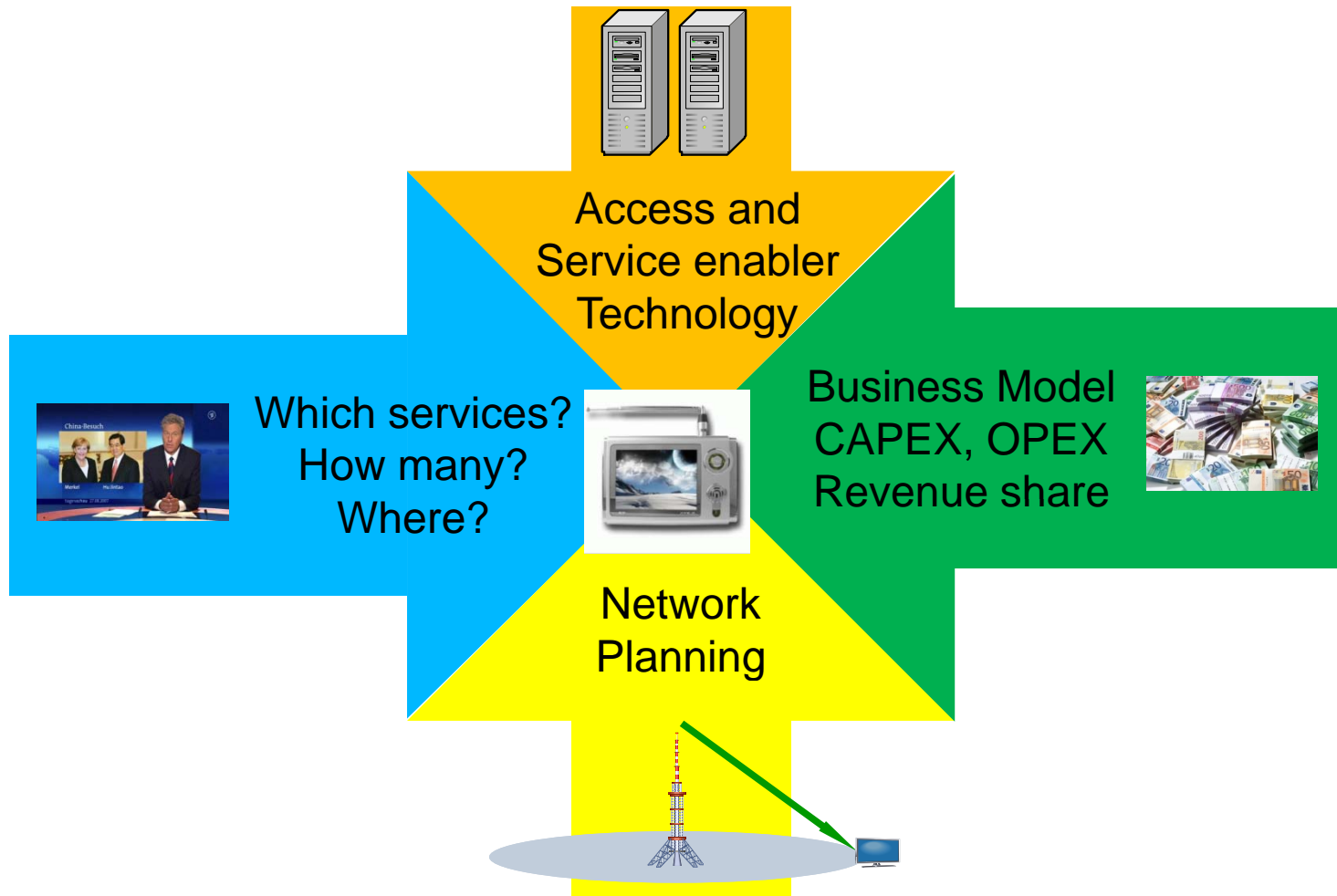
- Type of services
- Usage types
- Coverage of a service
- Where is my audience
- Wow-effect for consumers
 - compelling and differentiating in the market



Decision about access technology is steered by balancing

- Service requirements
- Economical constraints

What's necessary for a successful new service?

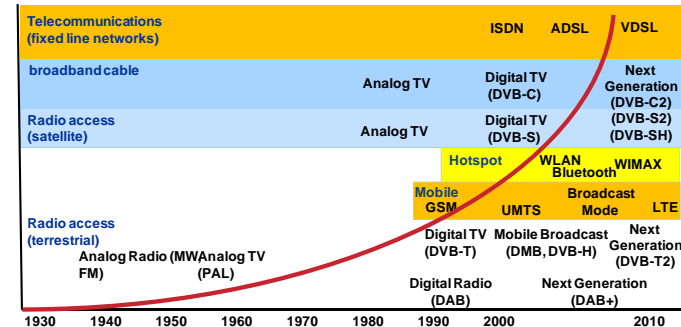


Technology Neutrality

- Technology develops rapidly
 - much faster than at the advent of GSM 1990
 - no one can foresee the options in 5 years
- Established infrastructure is operational for a very long time (GSM beyond 2020) (problem of huge amounts of legacy devices in the market)
- Technology is selected such, that a business model can optimally be implemented (maximize profit)
 - Business models have to be driven by **services** accepted by the consumer

Attention:

Public services and socio-cultural services follow different rules
 → Serve everybody, no profit, cultural diversity



Service Neutrality

Network technology gets more and more independent of services

- UMTS → communications network
 - integrates high speed data downlink (HSDPA) and broadcast mode (MBMS)
- WIMAX → HotSpot technology (wireless DSL), bidirectional communications
 - supports mobility and in principle also broadcast

BUT

- All wireless networks of today are designed for a particular service
 - despite MBMS MNOs eye on DVB-H
- For economical reasons
 - design constraints (e.g. coverage) are fundamentally different between a broadcast and a communications network
 - design constraints differ from country to country (topology, population density and population spread, constitutional requirements, etc.)
(mobile networks are designed independently for each country)

example: DVB-T-Service in Bavaria

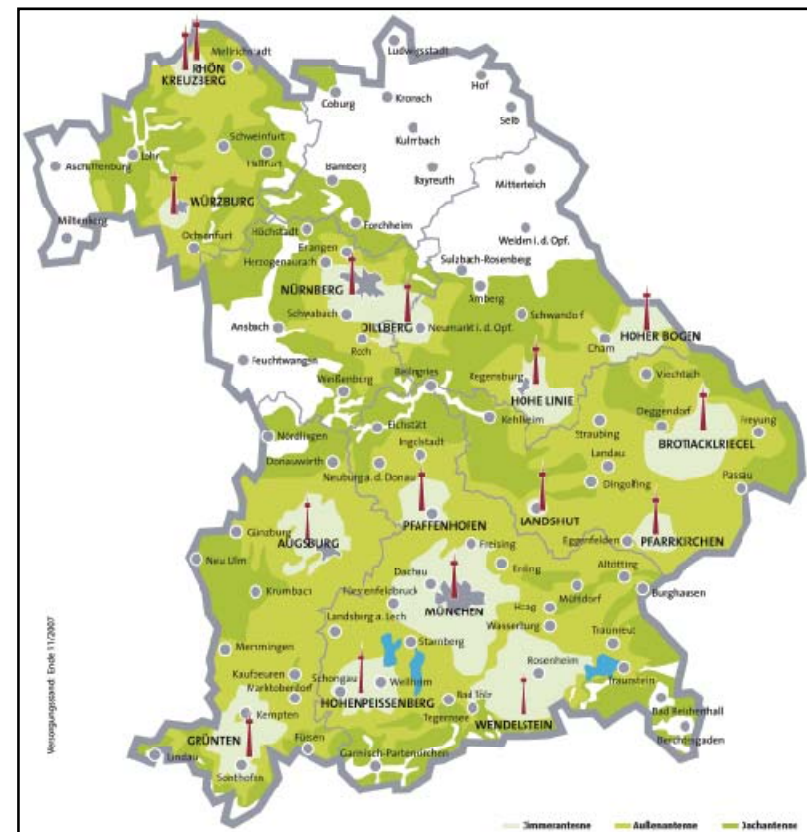
Broadcast network

- complete area coverage(in 2008)
- portable/mobile reception
- Indoor coverage in big cities

Frequency: 600 MHz

Low transmitter density:

- 20 transmitter for 300 x 400 km



example: mobile service in London

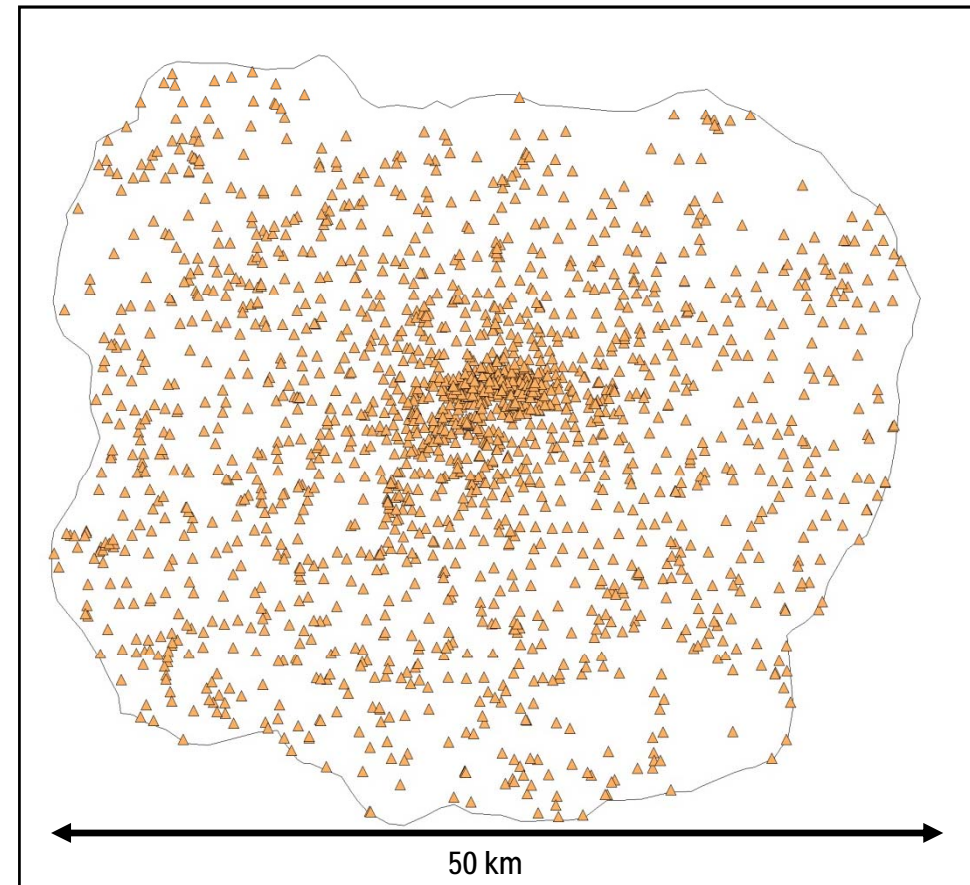
Cellular network:

Distribution of mobile network cells within Motorway M25 (London)

Frequency: 1800 MHz

High transmitter density:

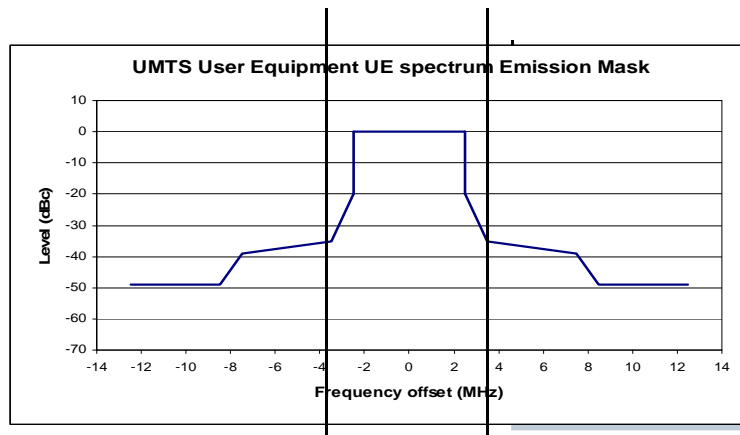
app. 2000 sites



Source: EBU Tech 3327

What is the issue about Interference?

Transmitters produce emissions for physical reasons outside the intended frequency range (band) regardless of transmission technology



Emission level depends on implementation

- broadcast transmitters suppress out-of band emissions to the minimum
- mass market products (mobile phones) trade-off suppression level with production cost

- out-of-band emissions higher compared to broadcasters transmitters (in relation to the transmitted power)
- interference level highest in adjacent channels, but do not ignore harmonics!
- Mobiles appear in large volumes in small areas

Options to counter Interference

ONLY by careful frequency management and network planning

- Within a technology (DVB-T/H or UMTS)
 - account for interference levels of transmitters of same technology
- From other technologies
 - agreed definition of maximum tolerable interferer levels
 - introduction of guard bands to keep technologies as much apart as possible
- Guidelines for receiver manufacturers for adjacent channel immunity

There is no service / technology neutral spectrum planning possible

Service and technology neutrality

The investor takes the risk => technology/service neutrality is crucial

but

Network planning is service/technology specific due to economy

and

Interference is specific - there is no technology/service neutral spectrum planning

Impact of Network Planning on Commercial Aspects

Capacity and coverage costs money

- Key expense factors are number of sites and transmission power

Content cost money

- Creating specialized attractive formats

Sources of income to cover expenses (incl. profit margin & device subsidization)

- Consumers are willing to pay only a certain amount of money
- Advertisement requires large number of potential recipients
- Communications and personalized content / functionality

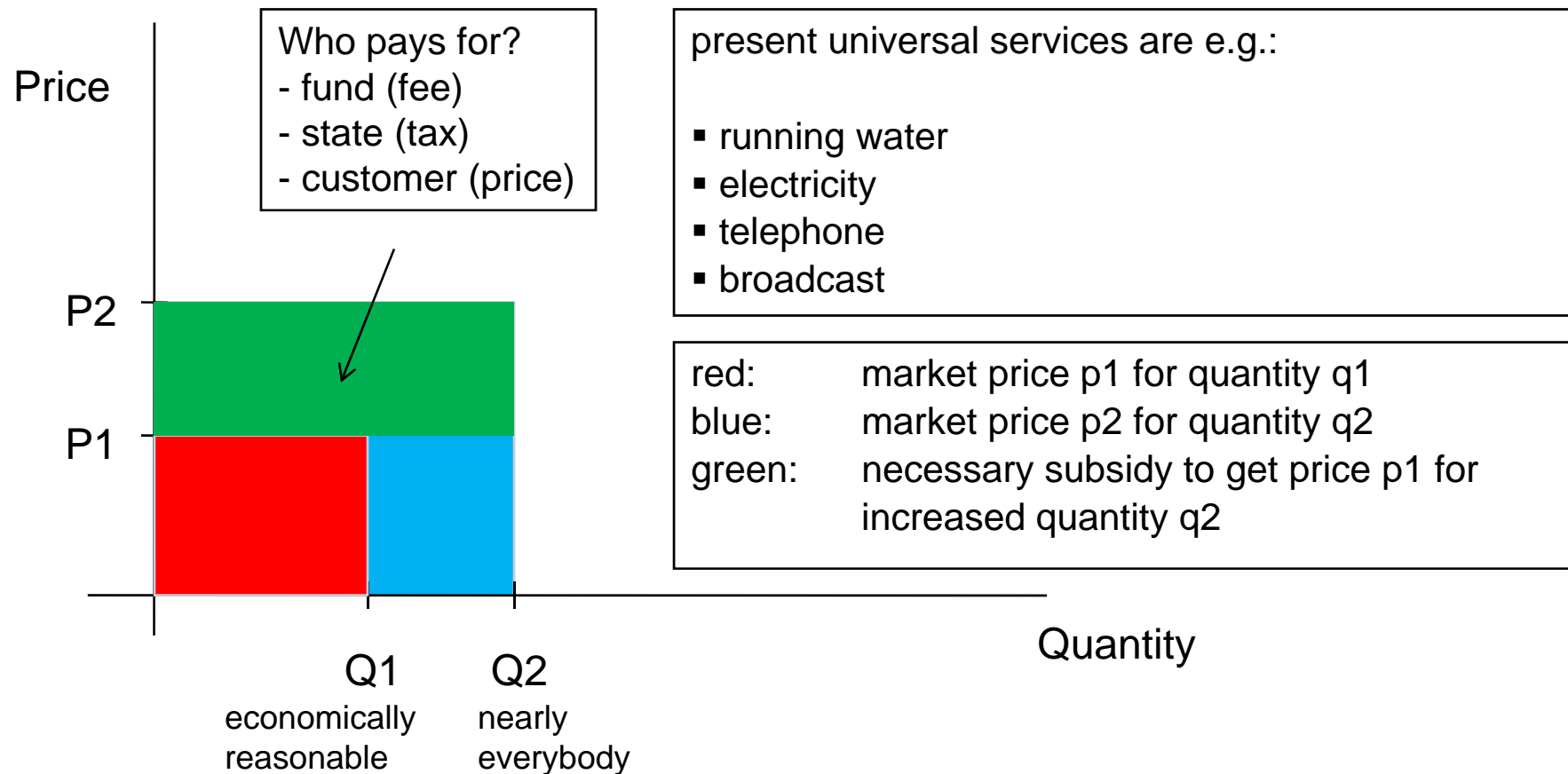
Challenge: Number of programs between consumer satisfaction and competition

- Urban area: significant audience to create revenue for large number
- Rural areas: audience insufficient to create necessary revenue

How to cover rural areas?

Not at all – with limited bandwidth – different technology?

...what about a “universal service” to cover rural areas?



e.g. universal service for (mobile) broadband

- everybody gets everywhere in Europe an Internet access per satellite

sat-2.000	Downstream: maximal 2.048 kbit/s, Upstream: maximal 156 kbit/s - inklusive FUP 3.000	39,90 €/Monat ⁴
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- various alternative technologies available:
 - satellite
 - ongoing ADSL-deployment in rural areas (Deutsche Telekom invests 600M€ in 2008)
 - WiMAX@3,5GHz in rural areas
 - EDGE
 - microwave links + WLAN
 - ...

skyDSL 2000
 ▶ bis zu 2.000 Kbit/s
Flatrate
 schon ab **34,90 €**

... für Anspruchsvolle:

- ✓ Downloads mit bis zu 2048 Kbit/Sekunde
- ✓ Uploads mit bis zu 384 Kbit/Sekunde
- ✓ inklusive Daten-Flat zum unbegrenzten Surfen im Internet
- ✓ keine DSL-Grundgebühr

40,90
 FLYINGDSL
 TAKE OFF 2000

- There's no need for a universal service "Broadband"
 - There's no need for UHF frequencies for Broadband@rural areas

Where are we heading in the “terrestrial domain”?

- Development of spectrally more efficient access interfaces
 - Efficiency at the expense of flexibility (DVB-T2)
- Development of flexible access systems
 - more flexibility for jointly operated very different types of services
 - MBMS in UMTS or WiMAX
- Are in future all air interfaces be based on OFDM?
 - consequences for spectrum planning for all types of services?
- Devices integrate more and more air interfaces (mobiles up to 7)
 - as technology advances a tuneable filter will be followed by an A/D-converter and digital demodulation?

Economical factors and service dependent constraints
drive planning and structure of terrestrial networks

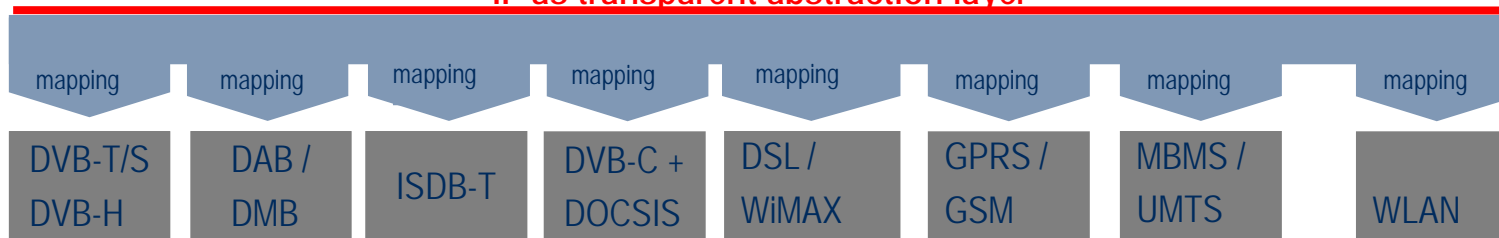
What might come next?

Technological Trend: Further Abstraction of Network and Service

Do Internet companies like Google and Yahoo take it all?

„Service enabled... (Transport protocols, ...)

IP as transparent abstraction layer



Services get delivered over any network available to the consumer

UHF bandplans for mobile services Ch 61-69

Option 1

61	62	63	64	65	66	67	68	69
790-798	798-806	806-814	814-822	822-830	830-838	838-846	846-854	854-862
Downlink				Duplex gap	Uplink			
32 MHz (4 blocks of 8 MHz)				8 MHz	32 MHz (4 blocks of 8 MHz)			

Option 2

61	62	63	64	65	66	67	68	69
790-798	798-806	806-814	814-822	822-830	830-838	838-846	846-854	854-862
Downlink				Duplex gap	Uplink			
30 MHz (6 blocks of 5 MHz)				12 MHz	30 MHz (6 blocks of 5 MHz)			

Source:
29th ECC PT1 MEETING
Dublin, 14 -16 May 2008

No participant from broadcasters at ECC PT1!

Where is the broadcast view?

Where are we heading in the “political domain”?

- Mobile industry attacks on spectrum is ongoing (WRC-11/15)
- Internet companies (Google/Yahoo) enter in the broadcast market
- What about Chinese Technology?
impact on the European market because of economy of scale?
- EU / EC open for harmonized and market oriented approaches
-> frequency trading, EU radio administration
- Public value of broadcaster less appreciated than GDP-promises of mobile industry -> New: broadcaster have to fight for spectrum!

What do we need ?

Conclusions.....what do we need?

much more international lobbying

EBU support on EU/EC-level

intensify influence on national authorities

Broadcaster participation in regulation bodies

good technical work at EBU; increase strategic advice

More manpower



Thank you for your attention!

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