

RECEIVER PROFILES in AUTOMOTIVE

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Gerald Spreitz, Frits de Jong, Ralf Becker, Andreas Schneider, Jean Sbaldi

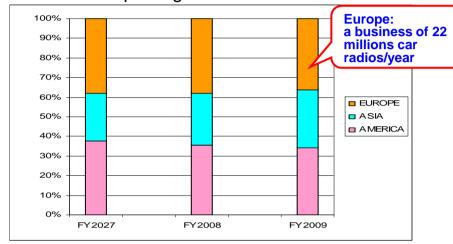
Agenda

- In-car Radio Business
- Expectations and Key factors of success of Digital Radio
- Receivers to come

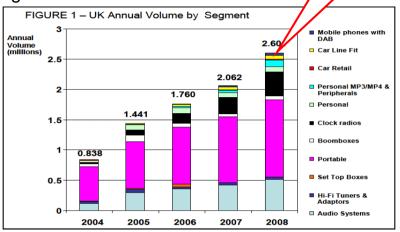


In-car Radio Business (under preparation !!)

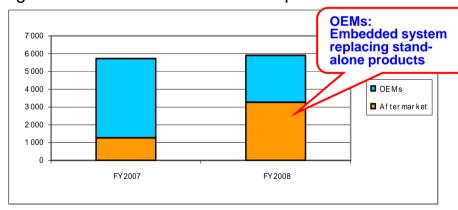
Car Line OEMs per region:



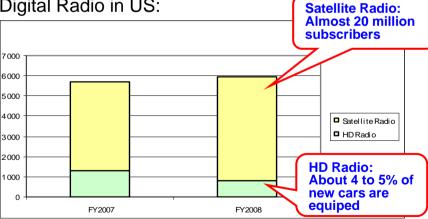
Digital Radio in UK:



Digital Radio 'Aftermarket / OEM' split in US:



Digital Radio in US:





In-car DAB: **Growing very** slowly

Key factors of success for Digital Radio in Automotive

- Additionnal content/services:
 - Pictures: weather maps, traffic maps
 - News: worldwide events, shares, singers and actors events
 - Local info: what is going on neareby ?
 - Help on Navigation: events, optimised route
 - Interactivity: access further datas (zoom on), vote,
- At least neither degradation on audio quality and nor on area coverage compared to FM,
- Time line should fit with time-to-market in Automotive industry which is about 1 year more than for consumer products,
- Broadcast services (no subscription),
- Receivers price adder to be balanced with new services,
- Backward compatibility.



Receivers to come

- DAB offering new audio programs like in UK, is not a guarantee for success in Automotive,
- DAB in L-Band only is not a commercial success due to infrastructure constraints,
- What's changed:
 - More efficient audio codec used in DAB+ and T-DMB
 - Pan European Receiver (16 bit Sld and according Profiles)
 - The Legal decision in France (applicable on September 1st, 2013)
- What are the remaining brakes on concrete success:
 - Guarantee on concrete and attractive content to come
 - European Frequency Spectrum availability in Band III
 - Receivers



Receivers to come

- The legal decision in France is really cutting the famous Chicken and Egg process. Receivers will come! Possible European harmonization there?
- The WorldDMB and DIGITALEUROPE (EICTA) position for paneuropean Receivers allows OEMs to develope only one radio product to cover all needs overall Europe,
- In-car applications will implement FM <-> DAB, DMB follow-me,
- Automotive industry really needs TPEG as offering new services. Here is the only remark on Profiles: According to Profiles 2 and 3, TPEG is being mandatory in all cars:
 - some products are Radio with small display, without navigation system and without any intent to provide TPEG output stream for external portable devices
 - Norm is not mature enough yet to guarantee Transmitters/Receivers adequation for the 10 coming years.



Profiles and Logos

- TPEG should be restricted to products with a navigation system, and could only be mandatory from 2013 onwards,
- As the patent situation is not clear to all manufacturers, all of them can not yet committ they would only launch Profiles 1 and 3 products and not also Profile 2,
- Profile 1 is a concrete use-case but only due to the legal decision in France, not due to additionnal services the end-user will ask and pay for it,
- We already see different Digital Radio Logos without a clear harmonization. Additionnal logos would only have our support when being auto-certified attribution managed by an independent european committee.

